**Additional Agent Questions**

* Have you heard of home staging or used any professional home stagers in the past? Why or why not?
* What are your thoughts on the home and is it your listing?
* How long have you been in the business? Do you have a website?
* Are there any “open house” dates already scheduled?
* What can you tell me about the owners of the home?
* How long have they lived in the home?
* How old is the home and what style is it? Any trouble spots?
* What feedback have you received from other buyers or agents?
* Will you be absorbing the cost of the staging services yourself or do I need to make a presentation to the home sellers?
* When can we preview the property?
* Will the seller be present during the preview?
* Are the sellers the “Do-It-Yourself” types or will they want full-service staging?
* Have you discussed a home staging service with the sellers already?
* What has been their reaction thus far?
* Are there any deadlines or additional factors I should be make aware of?